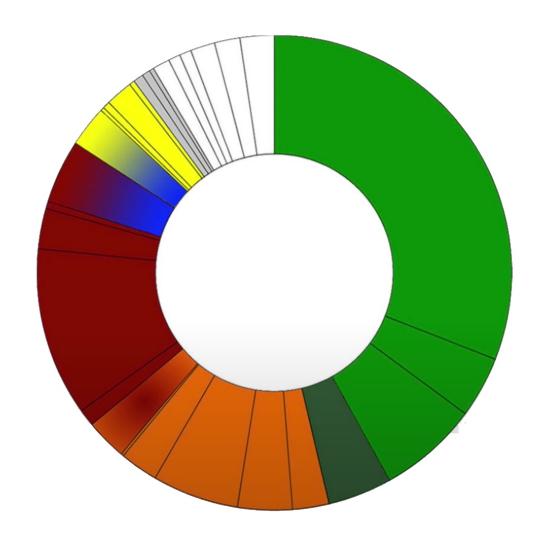
## Charles Gaba

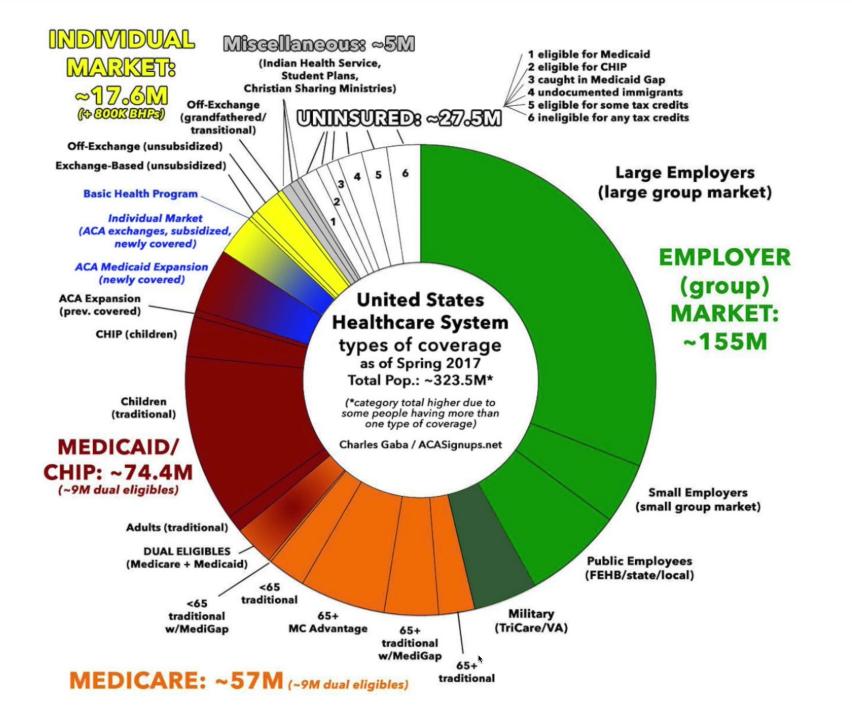


2022 Open Enrollment: It's a #BFD!







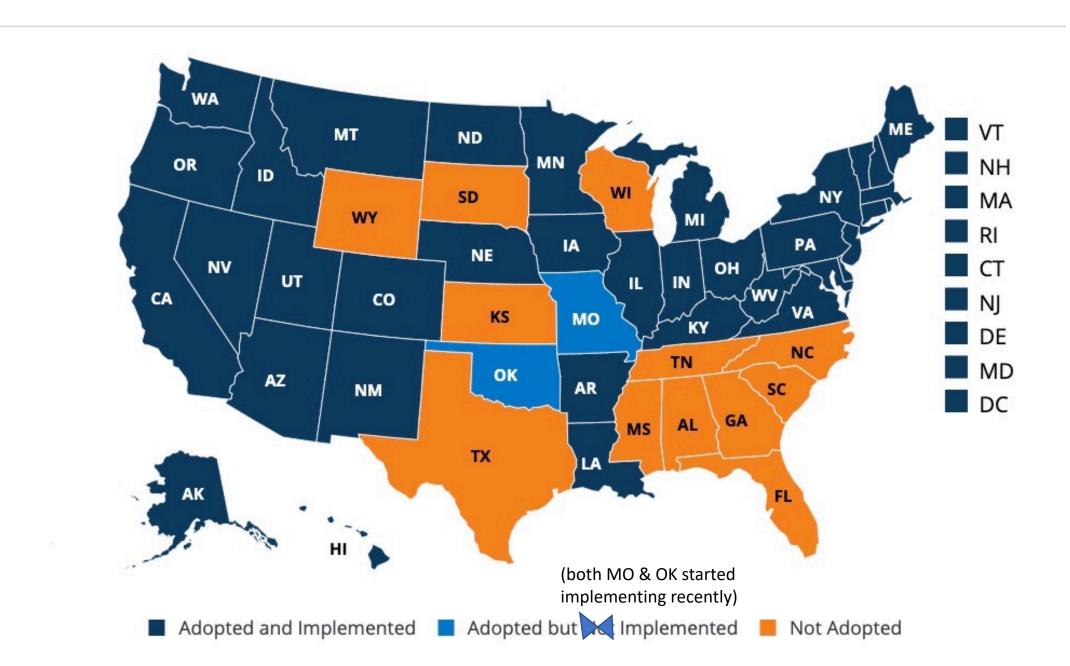


# **ACA Medicaid Expansion:**

- Prior to the ACA, adults without children under 18 who didn't have a qualifying disability (so-called "able-bodied" adults) generally weren't eligible for Medicaid regardless of income
- ACA expanded Medicaid eligibility to ANY U.S. citizen whose household income is under 138% FPL (+ some documented immigrants)
- That's around \$17,800/yr for a single adult or \$36,500 for a family of four.

- 2012: SCOTUS rules ACA Medicaid expansion can't be mandatory; individual states had to opt into it.
- 2021: 38 states +DC have done; 12 still haven't

#### Status of State Action on the Medicaid Expansion Decision



#### Table 1: Uninsured Adults in Non-Expansion States Who Would Be Eligible for Medicaid if Their States Expanded, by Current Eligibility for Coverage, 2018

State	Total	Currently Eligible for Medicaid	Currently in the Coverage Gap (<100% FPL)	Currently May Be Eligible for Marketplace Coverage (100%-138% FPL**)	
All States Not Expanding Medicaid	4,850,000	418,000	2,324,000	2,108,000	
Alabama	242,000	17,000	134,000	91,000	
Florida	846,000	42,000	391,000	414,000	
Georgia	518,000	44,000	255,000	219,000	
Kansas	87,000	7,000	40,000	40,000	
Mississippi	186,000	16,000	100,000	70,000	
Missouri	217,000	13,000	113,000	92,000	
North Carolina	389,000	32,000	194,000	163,000	
Okianoma	197,000	20,000	95,000	82,000	
South Carolina	214,000	20,000	101,000	93,000	
South Dakota	35,000	5,000	14,000	16,000	
Tennessee	260,000	39,000	117,000	103,000	
Texas	1,553,000	99,000	761,000	693,000	
Wisconsin*	88,000	64,000	0	24,000	
Wyoming	18,000	N/A	9,000	7,000	

NOTES: \* Wisconsin provides Medicaid eligibility to adults up the poverty level under a Medicaid waiver. As a result, there is no one in the coverage gap in Wisconsin. \*\* The "100%-138% FPL" category presented here uses a Marketplace eligibility determination for the lower bound (100% FPL) and a Medicaid eligibility determination for the upper bound (138% FPL) in order to appropriately isolate individuals within the range of potential Medicaid expansions but also with sufficient resources to avoid the coverage gap. Totals may not sum due to rounding. N/A: Sample size too small for reliable estimate.

SOURCE: KFF analysis based on 2019 Medicaid eligibility levels and 2018 American Community Survey.

# **ACA Medicaid Expansion:**

 December 2013 (just prior to ACA expansion): ~55 million Americans enrolled in Medicaid (or the CHIP program)

 Today: ~88 million Americans are enrolled in Medicaid/CHIP (including millions since the COVID pandemic started)

 Total ACA expansion Medicaid enrollment: ~20 million Americans as of today.

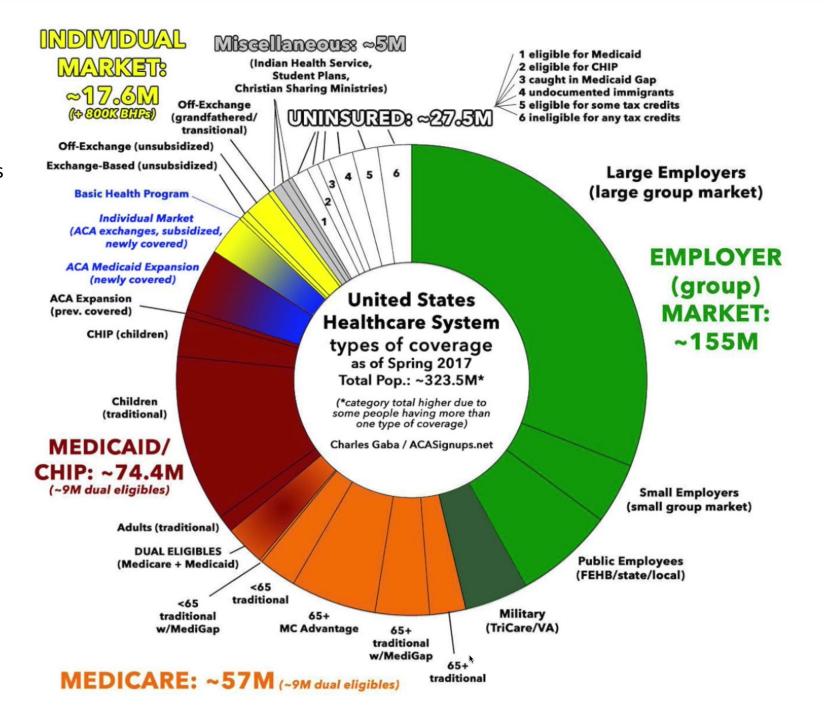
 Medicaid eligibility primarily based on household income, but threshold varies depending on other factors

### State Medicaid and CHIP Income Eligibility Standards<sup>1</sup>

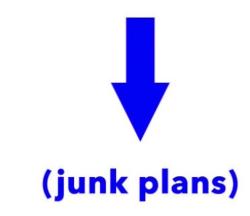
(For MAGI Groups, based on state decisions as of October 1, 2014)

	Children				Pregnant Women		Adults		
	Medicaid Ages 0-1 <sup>2</sup>	Medicaid Ages 1-5 <sup>2</sup>	Medicaid Ages 6-18 <sup>2</sup>	Separate CHIP <sup>3</sup>	Medicaid	CHIP	Parents <sup>4</sup>	Other Adults	Medicaid Expansion
Alabama	141%	141%	141%	312%	141%	N/A	13%	0%	N
Alaska <sup>5</sup>	203%	203%	203%	N/A	200%	N/A	129%	0%6	N
Arizona	147%	141%	133%	200% (closed)	156%	N/A	133%	133%	Y
Arkansas	211%	211%	211%	N/A	209%	N/A	133%	133%	Y
California	261%	261%	261%	N/A <sup>7</sup>	208%	N/A	133%	133%	Y
Colorado	142%	142%	142%	260%	195%	260%	133%	133%	Υ
Connecticut	196%	196%	196%	318%	258%	N/A	196%	133%	Y
Delaware	212%	142%	133%	212% (1-18)	212%	N/A	133%	133%	Y
District of Columbia	319%	319%	319%	N/A	319%	N/A	216%	210%	Y
Florida	206%	140%	133%	210% (1-18)	191%	N/A	30%	0% <sup>6</sup>	N
Georgia	205%	149%	133%	247%	220%	N/A	35%	0%	N
Hawaii⁵	308%	308%	308%	N/A	191%	N/A	133%	133%	Y
Idaho	142%	142%	133%	185%	133%	N/A	24%8	9	N
Illinois	142%	142%	142%	313%	208%	N/A	133%	133%	Y
Indiana	208%	158%	158%	250%	208%	N/A	20%8	9	N
Iowa	375%	167%	167%	302% (1-18)	375%	N/A	133%	133%	Y
Kansas	166%	149%	133%	242%	166%	N/A	33%	0%	N
Kentucky	195%	159%	159%	213%	195%	N/A	133%	133%	Y
Louisiana	212%	212%	212%	250%	133%	N/A	19%8	9	N
Maine	191%	157%	157%	208%	209%	N/A	100%	6	N
Maryland	317%	317%	317%	N/A	259%	N/A	133%	133%	Y
Massachusetts	200%	150%	150%	300%	200%10	200%10	133%	133% <sup>6</sup>	Y
Michigan	195%	160%	160%	212%	195%	N/A	133%	133%	Y

(outdated...numbers have shifted around since 2017)







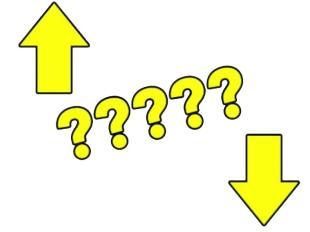






(comprehensive coverage)







#### Prior to ACA: Many policies had annual or lifetime limits of \$1 - \$2 million

# New Era Life Insurance Company For Business Assumed from Southwestern Life Insurance Company

Actuarial Memorandum for Form #33A, MMP 63-1, MMP 69-2, MMP 76-3, MMP 78-4 Individual Major Medical Policies

#### Scope and Purpose

This is a rate increase filing. An increase of 8% effective August 1, 2017 is needed to offset adverse experience due to the impact of the Health Care Reform on the captioned policy forms. This closed block of business was acquired from Southwestern Life on 10/1/90. These are individual major medical policy forms with an original maximum benefit limit of \$10,000, \$20,000 and \$40,000. As a result of the Health Care Reform, the benefit limit has become unlimited. The experience on the captioned forms is pooled nationwide to enhance credibility.

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VIDEO

SHOWS

:::

Q

# Consumer Reports Investigates 'Junk' U.S. Health Plans

LIVE

By MIKAELA CONLEY

Feb. 7, 2012





Mini-meds offer a limited benefit health plan with extensive restrictions to those under the age of 65. Most plans cap benefits at a few thousand dollars per year. While many of these companies maintain that these plans are better than no insurance at all, Metcalf argues that some people may be better off without any insurance rather than making monthly payments to a plan that will probably not give adequate coverage when needed.

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Wendell Potter Columnist







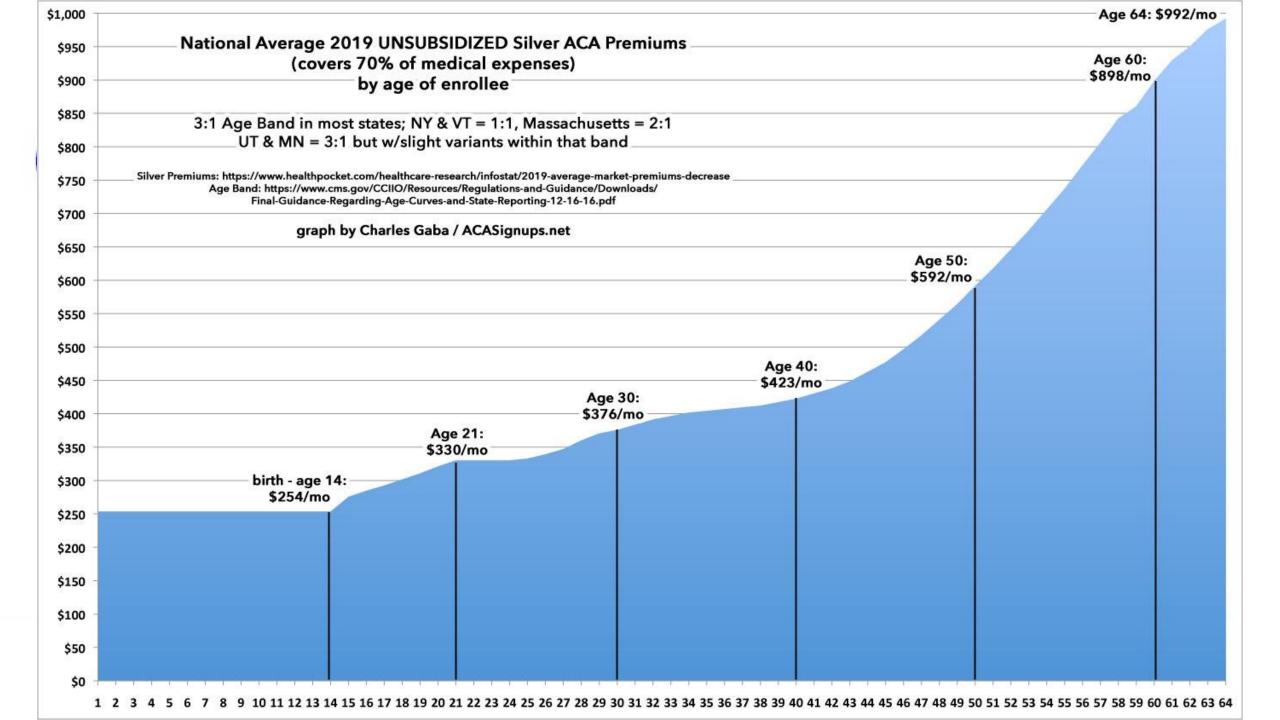


**Guaranteed Issue Community Rating** 

# Age: 3:1 (down from 5-6:1)



Guaranteed Issue Community Rating

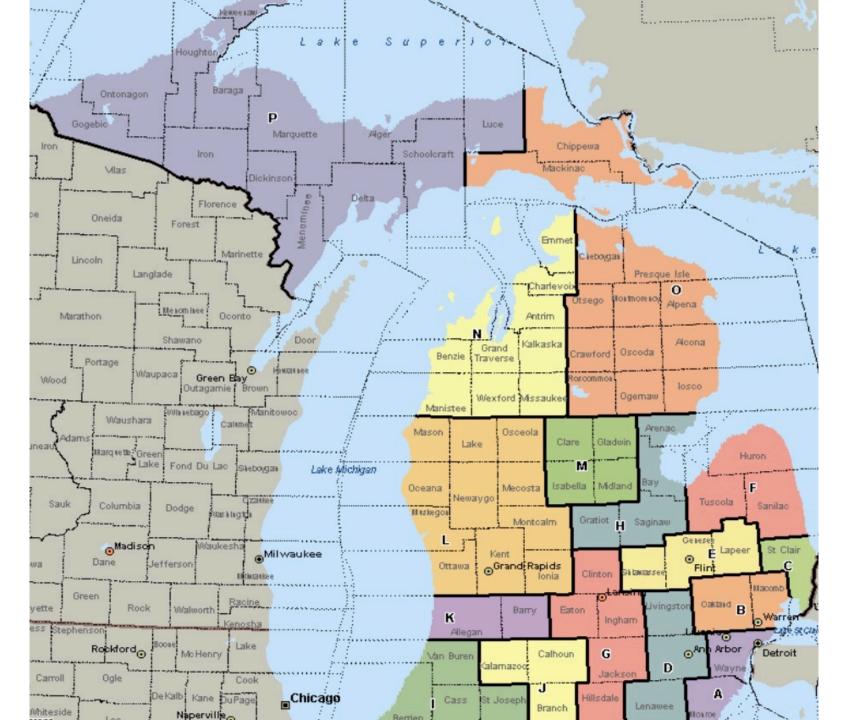


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Guaranteed Issue Community Rating



# Age: 3:1 (down from 5-6:1)







**Guaranteed Issue Community Rating** 



Guaranteed Issue
Community Rating
Essential Health Benefits

- 1. Ambulatory patient services (outpatient services)
- 2. Emergency services
- 3. Hospitalization
- 4. Maternity and newborn care
- 5. Mental health and substance use disorder services
- 6. Prescription drugs
- 7. Rehabilitative and habilitative services and devices
- 8. Laboratory services
- 9. Preventive and wellness services/chronic disease management
- 10. Pediatric services, including oral and vision care



Guaranteed Issue
Community Rating
Essential Health Benefits
Minimum Actuarial Value





Guaranteed Issue
Community Rating
Essential Health Benefits
Minimum Actuarial Value
No Annual/Lifetime Benefit Caps



Guaranteed Issue
Community Rating
Essential Health Benefits
Minimum Actuarial Value
No Annual/Lifetime Benefit Caps
Maximum Out-of-Pocket Ceiling



Guaranteed Issue
Community Rating
Essential Health Benefits
Minimum Actuarial Value
No Annual/Lifetime Benefit Caps
Maximum Out-of-Pocket Ceiling
No-Cost Preventative Services

- Abdominal aortic aneurysm one-time screening for men of specified ages who have ever smoked
- Alcohol misuse screening and counseling
- Aspirin use to prevent cardiovascular disease for men and women of certain ages
- Blood pressure screening
- Cholesterol screening for adults of certain ages or at higher risk
- Colorectal cancer screening for adults over 50
- Depression screening
- Diabetes (Type 2) screening for adults with high blood pressure
- Diet counseling for adults at higher risk for chronic disease
- Hepatitis B screening for people at high risk, including people from countries with 2% or more Hepatitis B prevalence
- Hepatitis C screening for adults at increased risk, and one time for everyone born 1945 1965
- HIV screening for everyone ages 15 to 65, and other ages at increased risk
- Immunization vaccines for adults doses, recommended ages, and recommended populations vary:
- Diphtheria
- Hepatitis A
- Hepatitis B
- Herpes Zoster
- Human Papillomavirus (HPV)
- Influenza (flu shot)
- Measles
- Meningococcal
- Mumps
- Pertussis
- Pneumococcal
- Rubella
- Tetanus
- Varicella (Chickenpox)
- Lung cancer screening for adults 55 80 at high risk for lung cancer because they're heavy smokers or have quit in the past 15 years
- Obesity screening and counseling
- Sexually transmitted infection (STI) prevention counseling for adults at higher risk
- Syphilis screening for adults at higher risk
- Tobacco Use screening for all adults and cessation interventions for tobacco users

...Oh yeah...and COVID-19 vaccines!



Guaranteed Issue
Community Rating
Essential Health Benefits
Minimum Actuarial Value
No Annual/Lifetime Benefit Caps
Maximum Out-of-Pocket Ceiling
No-Cost Preventative Services
Stay on Parents Plan until 26



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Community Rating
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ADVERSE SELECTION: sick people sign up + healthy people don't = premiums spike = wash, rinse, repeat... Community Rating
Essential Health Benefits
Minimum Actuarial Value
No Annual/Lifetime Benefit Caps
Maximum Out-of-Pocket Ceiling
No-Cost Preventative Services
Stay on Parents Plan until 26

...eventually leading to the dreaded DEATH SPIRAL.

#### A cautionary tale in healthcare reform

Two decades ago, New York passed a law requiring insurers to accept all applicants, even those with preexisting conditions. Now, premiums in the state are the highest in the nation by some estimates.

February 21, 2010 | By Noam N. Levey

Reporting from Washington — Spurred by heart-wrenching stories of sick people denied health coverage, the state of New York did what many of President Obama's critics say he should do now -- it passed a relatively simple law requiring insurers to accept all applicants.

Other states have taken similar steps, making narrowly targeted changes instead of trying to overhaul their whole healthcare systems.

But two decades later, New York's experience offers a cautionary tale: Making isolated changes to the complex medical insurance system can have unwelcome consequences.

Premiums in New York are now the highest in the nation by some measures, with individual health coverage costing about \$9,000 a year on average. And nearly one in seven New Yorkers still lacks health coverage, a greater proportion than before the law was passed.

The state has become a victim of a dangerous dynamic in insurance markets. Laws allowing consumers to buy insurance at any time often saddle companies with a lot of high-cost customers.

es do not affect a majority of New Yorkers, who ugh their employers, only those who must

purchase it on their own. Because the cost of individual coverage has soared, only 17,000 New Yorkers currently buy insurance on their own. About 2.6 million are uninsured in New York State.

# Health reform without a mandate: Lessons from Washington state

By Sarah Kliff June 17, 2012

If the Supreme Court overturns the health reform law's individual mandate — a decision that could come as soon as Monday — it won't be totally unknown territory. For Washington state, it would be quite familiar.

The state legislature, however, repealed that last provision two years later. With the guaranteed access provisions still standing, the state saw premiums rise and enrollment drop, as residents only purchased coverage when they needed it. Health insurers fled the state and, by 1999, it was impossible to buy an individual plan in Washington — no company was selling.









Car Insurance & Loans

## Which States Do Not Require Car Insurance and Why?

Is Proof of Financial Responsibility Cheaper Than Buying Car Insurance?



Daniel Milchev / Getty Images

By <u>Emily Delbridge</u> Updated January 30, 2017

Car insurance is an expensive part of owning a car. It is considered to be so important most states require it by law. Most states, I say most states all the time but which states are the states that do not require car insurance? How could it possibly not be a requirement?

Technically, no car insurance requirement is not the freebie many people might think it to be. Even though a fine might not be charged for

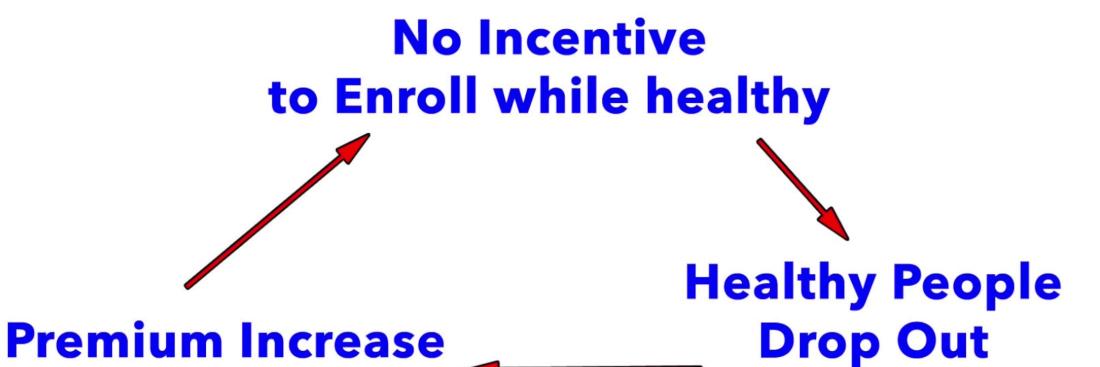
driving without it, you will still be held liable in an at-fault accident.

And some states are stricter about providing proof of financial responsibility than others.

#### Which States Do Not Require Car Insurance?

- New Hampshire: Although car insurance is not mandatory in NH, you are still
  responsible for damages up to \$50,000 for liability and \$25,000 for property
  damage. Expect a suspended license and registration for not being able to pay for
  damages of an accident you or your vehicle caused.
- <u>Virginia</u>: Don't want to pay for car insurance in Virginia? You have the option to pay
  the state \$500 annually but that would not provide any coverage. You would still be
  held liable if you caused an accident.





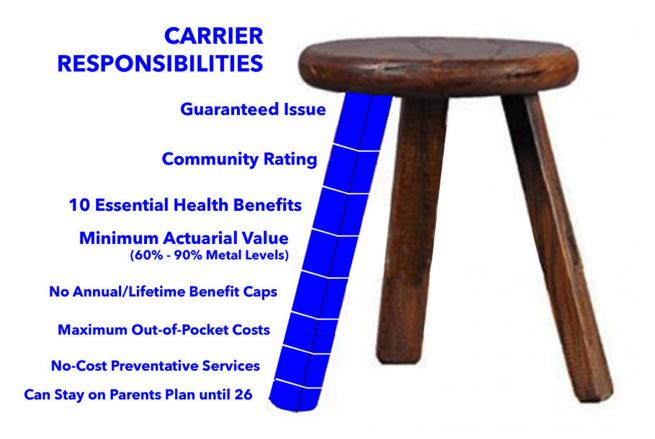
# No Incentive nrell while Healthy People op Out

### Remember him?



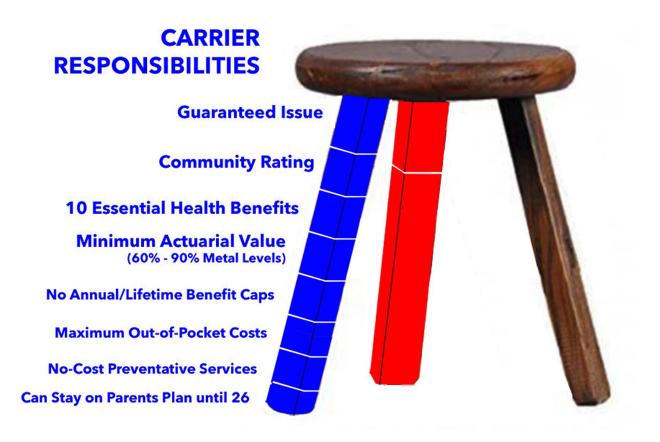


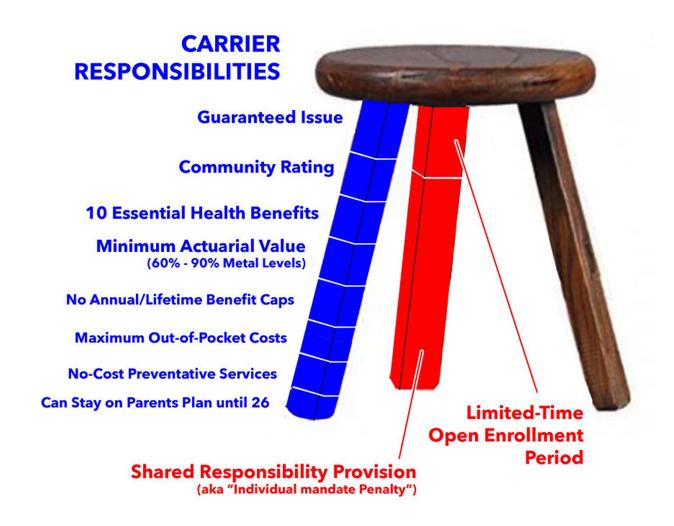






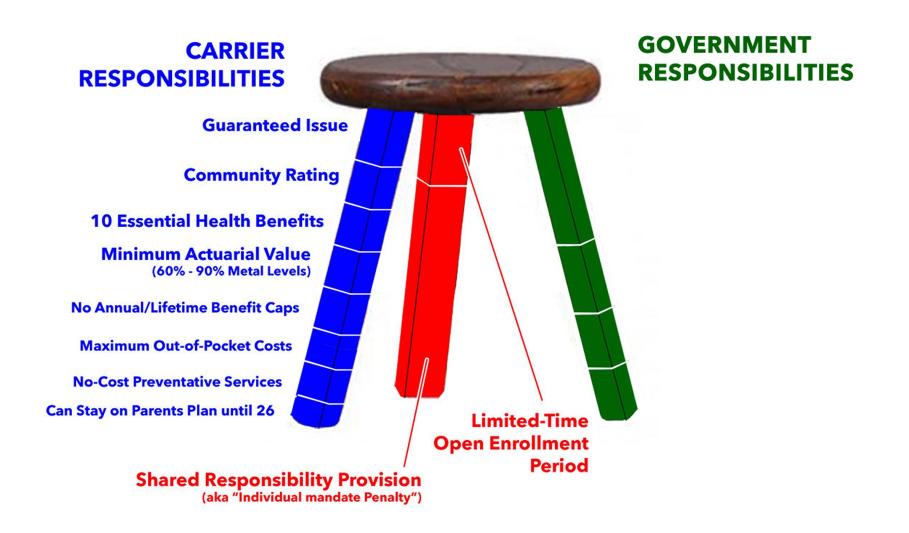


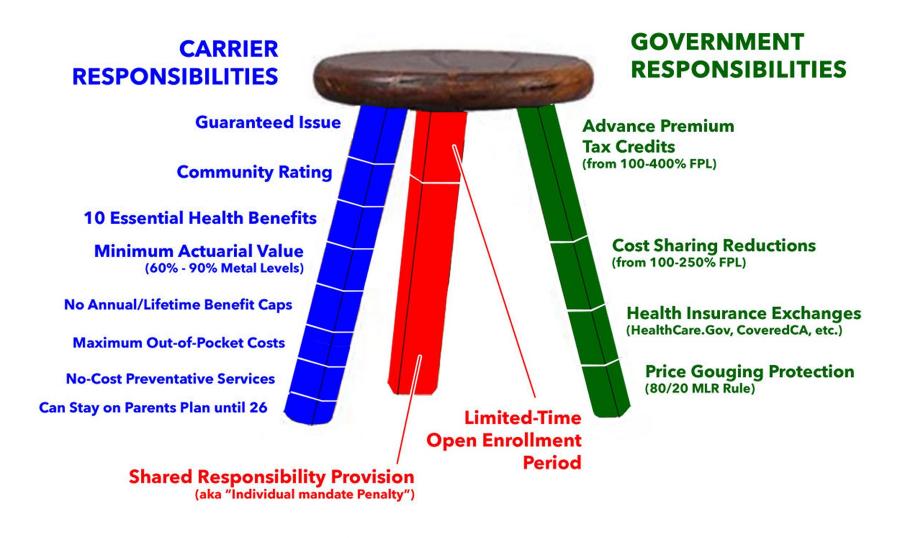


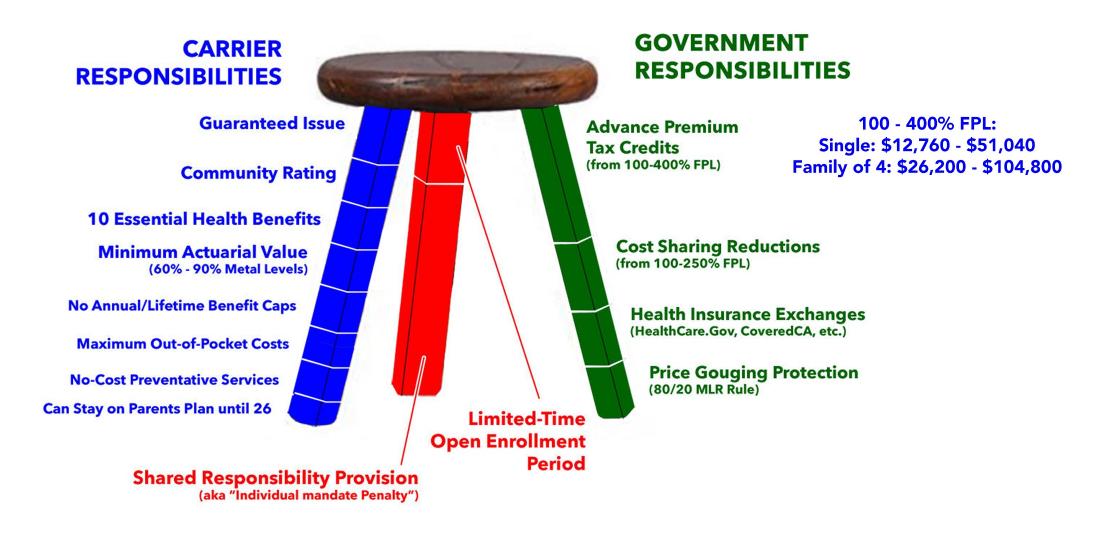


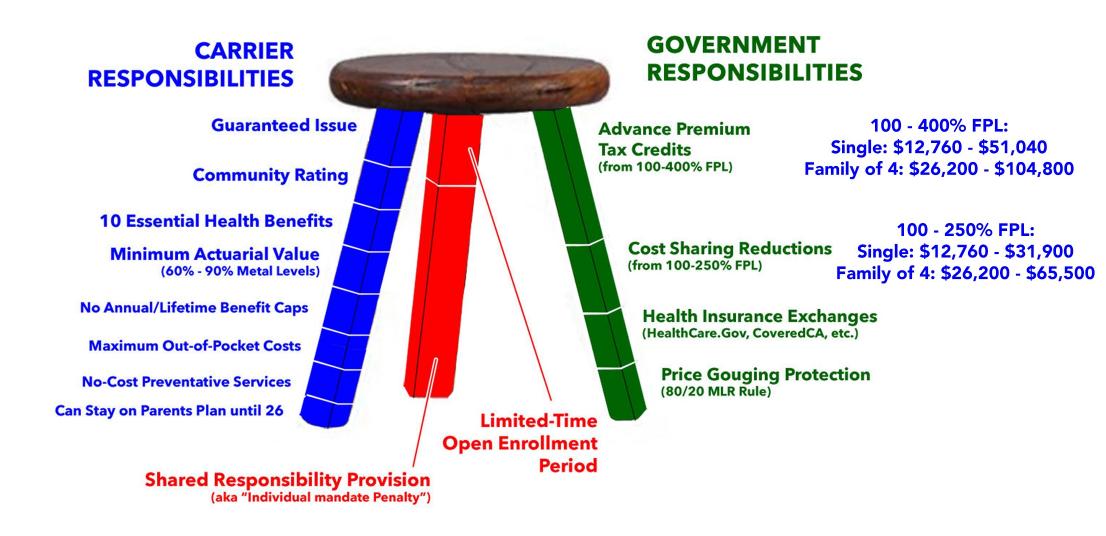












# Health Care

















YOUR HEALTH. YOUR WAY.















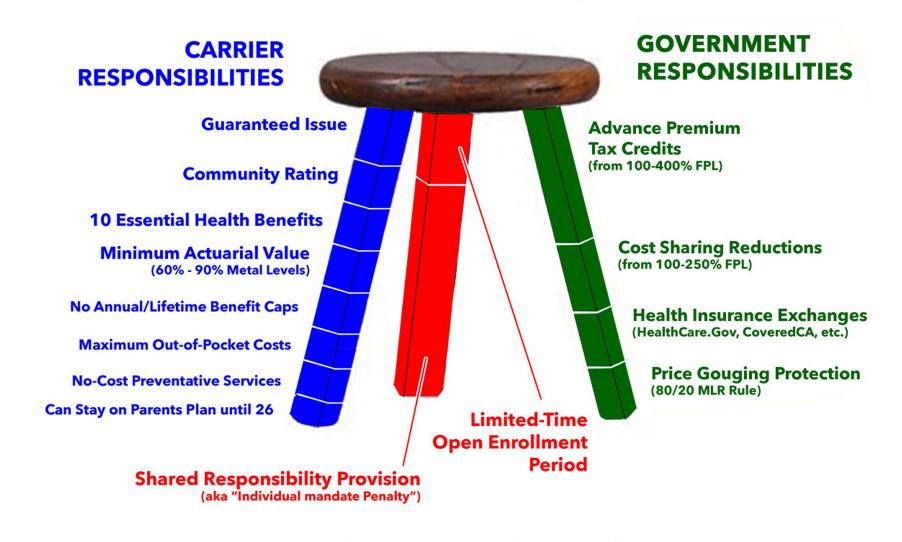




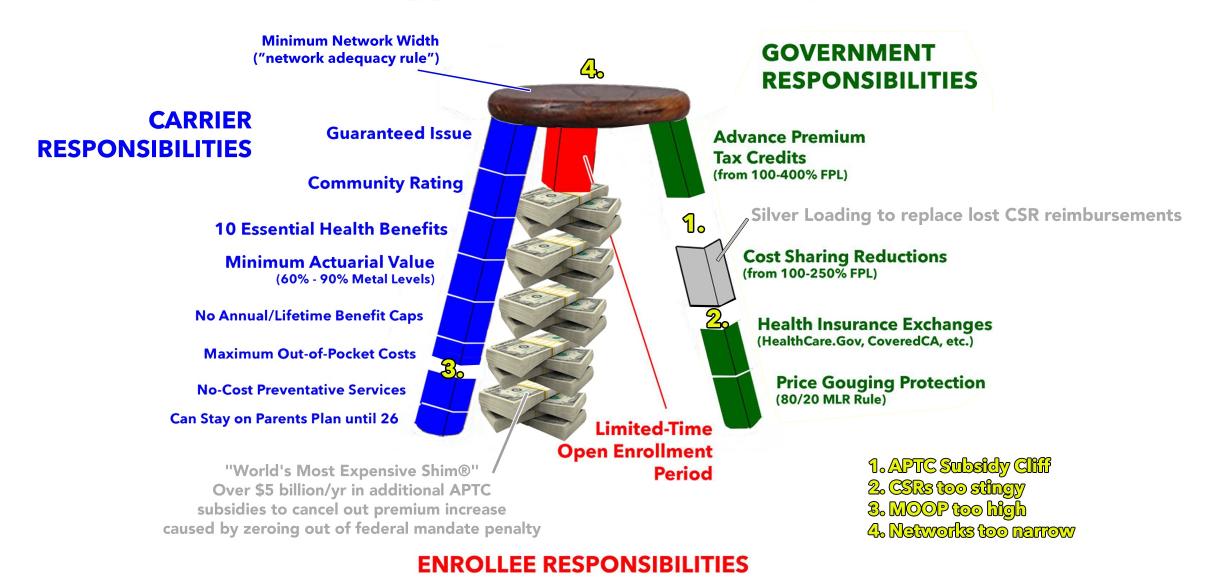




### "And Lo! The 3-Legged Stool Was Complete, And It Was Good!"



### The ACA's Three-Legged Stool as it stood prior to the ARP:





## **DON'T MISS THE DEADLINE!**



	Enrollment Deadline						
State	for coverage starting on						
	Jan. 1, 2022	Feb. 1, 2022	Mar. 1, 2022				
California	12/31/21	1/31/22	via SEP* only				
Colorado	12/15/21	1/15/22	via SEP* only				
Connecticut	12/15/21	1/15/22	via SEP* only				
<b>District of Columbia</b>	12/15/21	1/15/22	1/31/22				
Idaho	12/15/21	via SEP* only	via SEP* only				
Kentucky	12/15/21	1/15/22	via SEP* only				
Maine	12/15/21	1/15/22	via SEP* only				
Maryland	12/31/21	1/15/22	via SEP* only				
Massachusetts	12/23/21	1/23/22	via SEP* only				
Minnesota	12/15/21	1/15/22	via SEP* only				
Nevada	12/31/21	1/15/22	via SEP* only				
New Jersey	12/31/21	1/31/22	via SEP* only				
New Mexico	12/23/21	1/15/22	via SEP* only				
New York	12/15/21	1/15/22	1/31/22				
Pennsylvania	12/15/21	1/15/22	via SEP* only				
Rhode Island	12/23/21	1/31/22	via SEP* only				
Vermont	12/15/21	1/15/22	via SEP* only				
Washington State	12/15/21	1/15/22	via SEP* only				
All Other States	12/15/21	1/15/22	via SEP* only				

\*SEP = Special Enrollment Period for qualifying individuals

# Avoid Junk Plans & Scams! Make sure you enroll in an official ACA policy!



### Junk health insurance Stingy plans may be worse than none at all

Consumer Reports magazine: March 2012



VIDEO

LIVE

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Jun 25, 2020 | Press Release

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#### **Health Care**

# He Bought Health Insurance for Emergencies. Then He Fell Into a \$33,601 Trap.

Since the Trump administration deregulated the health insurance industry, there's been an explosion of short-term plans that leave patients with surprise bills and providers with huge revenue.

by Jenny Deam

May 8, 5 a.m. EDT

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HEALTH INC.

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December 3, 2020 · 6:00 AM ET

MICHELLE ANDREWS

FROM KHN

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## Critics say 'junk plans' are being pushed on ACA exchanges

The Trump administration has encouraged consumers to use private brokers, who often make more money if they sell the less robust plans.

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## \_ THE EAI CE DROMICE AND RIG

**New report finds millions of Americans** enrolled in 'junk health plans' that provide no real coverage

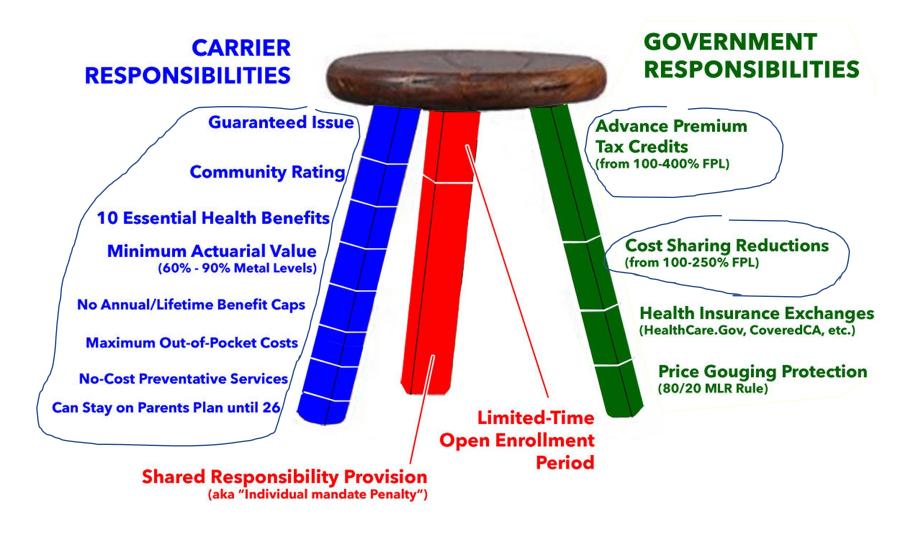
Jun 25, 2020 | Press Release

Congressional investigators find troubling tactics used to mislead consumers

WASHINGTON, D.C. - U.S. Reps. Diana DeGette (D-CO), Frank Pallone, Jr. (D-NJ) and Anna G. Eshoo (D-CA) - who serve as senior members of the House Energy and Commerce Committee - released the findings of a year-long committee investigation into health insurers' practice of selling so-called "junk health care plans" that offer

The investigation, which DeGette, Pallone and Eshoo launched in March 2019, found, among other things, that the number of consumers enrolling in a junk plan, which provides only bare bones health coverage, has increased significantly in recent years with approximately three million consumers signing-up for such a plan in 2019 - a 27 percent increase from the year before.

## "And Lo! The 3-Legged Stool Was Complete, And It Was Good!"



**ENROLLEE RESPONSIBILITIES** 

# Avoid Junk Plans & Scams! Make sure you enroll in an official ACA policy!

- There's lots of questionable website selling questionable policies these days. Stick to the official ACA exchange website at HealthCare.Gov or use an authorized ACA enrollment partner only!
- You can also call HealthCare.Gov at 1-800-318-2596

- If you decide to go with an authorized partner, I recommend HealthSherpa.com
- Note: You can enroll directly via an insurance carrier, but you're only eligible for ACA
  financial help if you do so via HC.gov or an authorized partner like Sherpa. If you enroll
  "off-exchange" (directly via carrier) you'll have to pay full price.

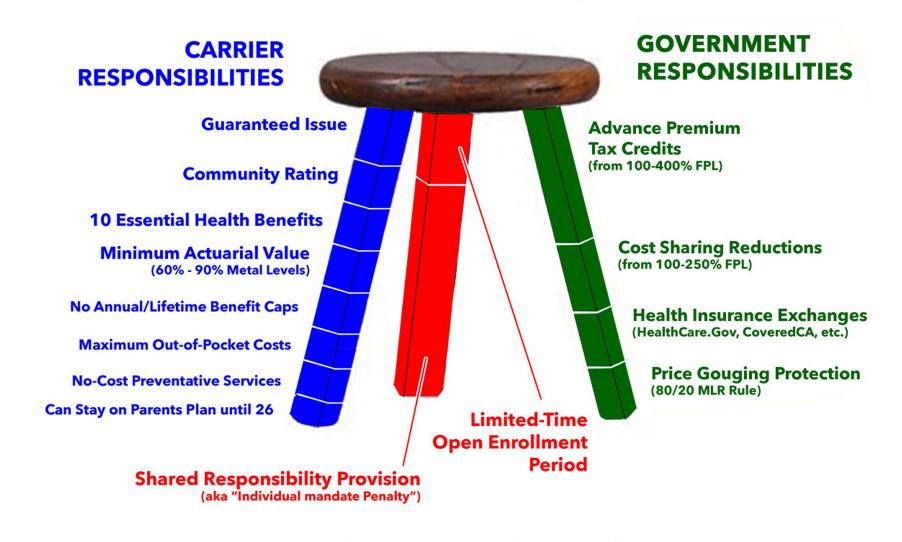
State	ACA Exchange	Website
CALIFORNIA	Covered California	CoveredCA.com
COLORADO	<b>Connect for Health Colorado</b>	C4HCO.com
CONNECTICUT	Access Health CT	AccessHealthCT.com
DISTRICT OF COLUMBIA	CD Health Link	DCHealthLink.com
IDAHO	Your Health Idaho	YourHealthIdaho.org
KENTUCKY	kynect	Kynect.KY.gov
MAINE	CoverME.gov	CoverME.gov
MARYLAND	Maryland Health Connection	MarylandHealthConnection.gov
MASSACHUSETTS	MA Health Connector	MAHealthConnector.org
MINNESOTA	MNsure	MNsure.org
NEVADA	Nevada Health Link	NevadaHealthLink.com
NEW JERSEY	Get Covered NJ	GetCovered.NJ.gov
NEW MEXICO	beWellnm	BeWelINM.com
NEW YORK	NY State of Health	NYStateofHealth.NY.gov
PENNSYLVANIA	Pennie	Pennie.com
RHODE ISLAND	HealthSource RI	HealthSourceRl.com
VERMONT	VT Health Connect	HealthConnect.Vermont.gov
WASHINGTON STATE	WA Healthplan Finder	WAHealthPlanFinder.org
ALL OTHER STATES	HealthCare.Gov	Healthcare.Gov

# ACA Open Enrollment 101: WHAT'S NEW FOR '22?



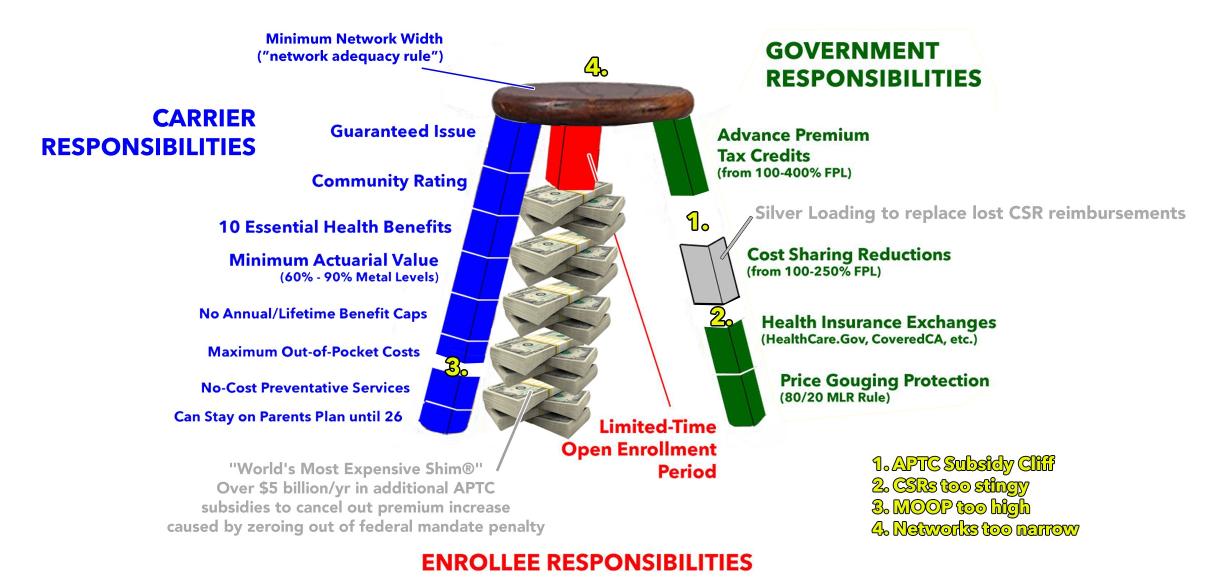
Thanks to the American Rescue Plan, FAR MORE PEOPLE are eligible for financial help And it's FAR MORE GENEROUS for those already eligible!

## "And Lo! The 3-Legged Stool Was Complete, And It Was Good!"

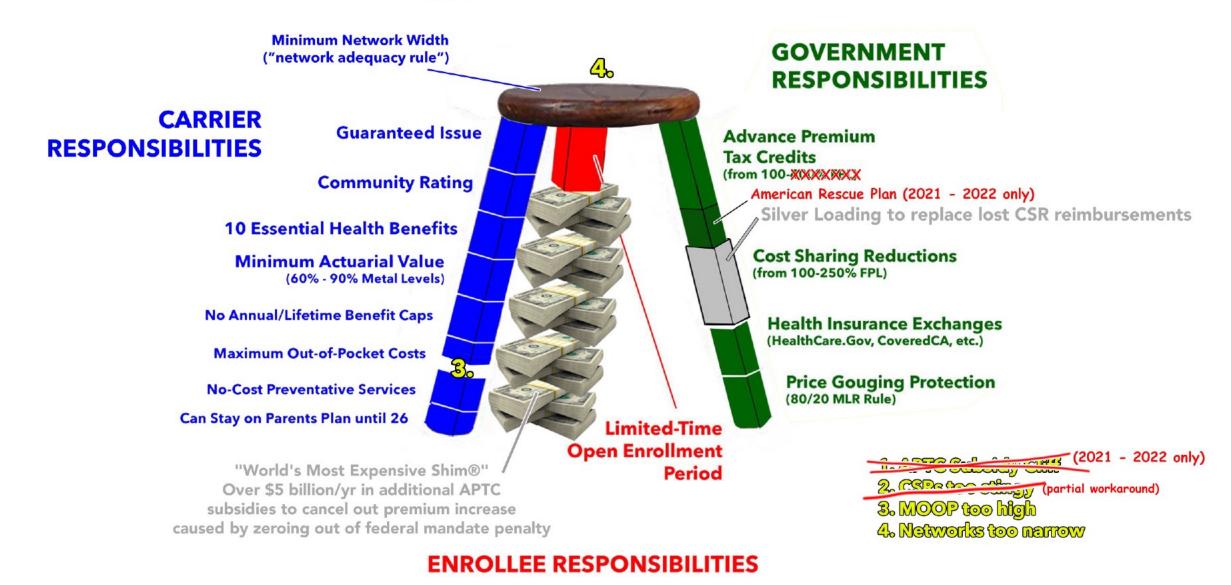


**ENROLLEE RESPONSIBILITIES** 

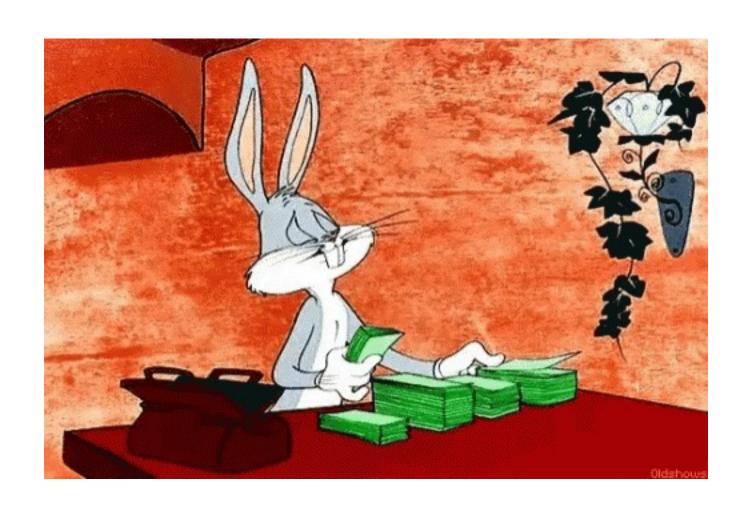
## The ACA's Three-Legged Stool as it stood prior to the ARP:

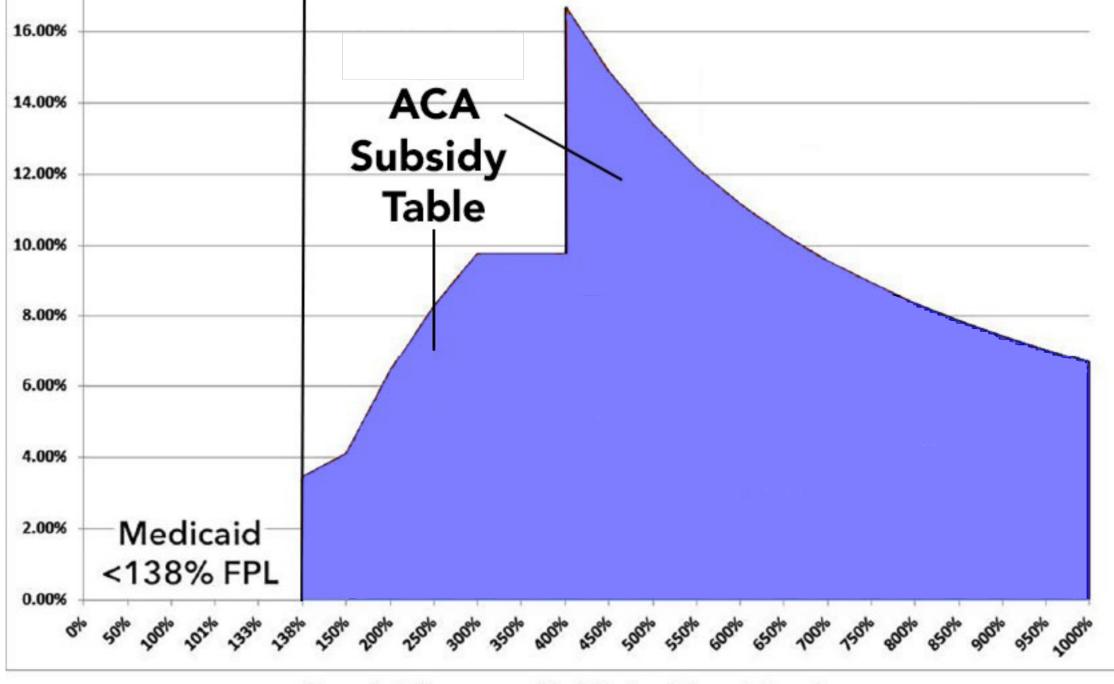


## The ACA's Three-Legged Stool as it stands at the moment:



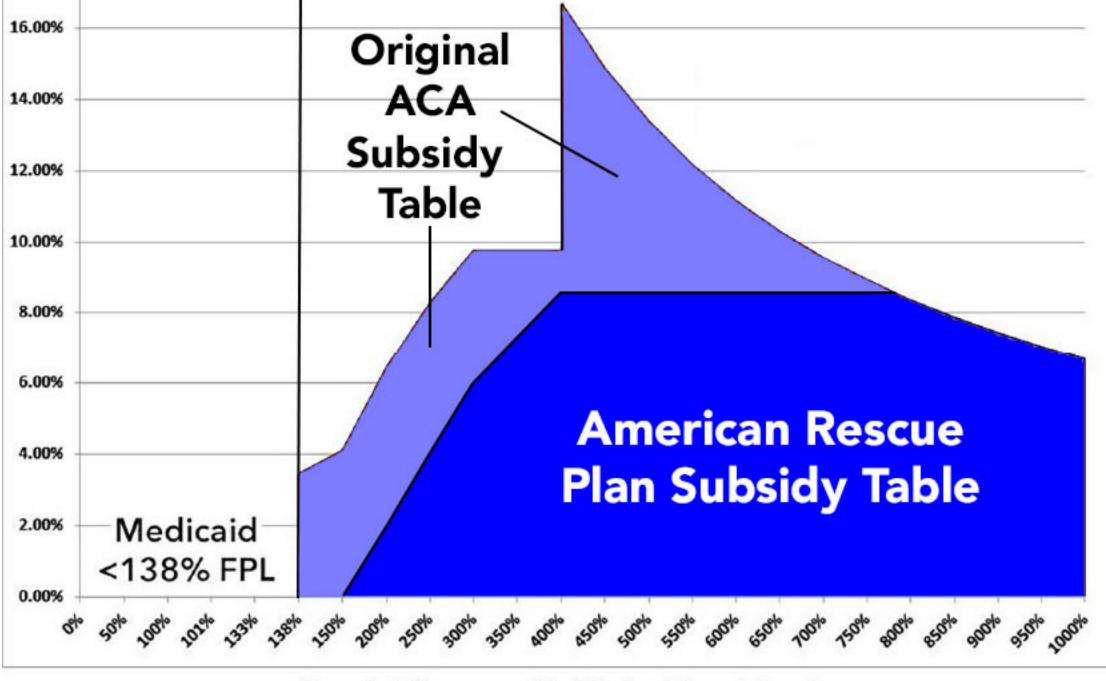
# MILLIONS MORE NOW QUALIFY FOR FINANCIAL HELP... AND THOSE WHO ALREADY DID QUALIFY FOR MORE!





Household Income as % of Federal Poverty Level





Household Income as % of Federal Poverty Level

## Premium Subsidy Table: Original ACA formula vs. American Rescue Plan (2021 & 2022 only...for now)

	ousehold Incor	Premium Cap (max. % of income for benchmark Silver plan)			
% FPL	Single Adult	Family of Four	ACA (official)	American Rescue Plan Medicaid	
- 1000/	- ¢12 000	< \$26 E00	Medicaid		
< 100%	< \$12,880	< \$26,500	n/a***	n/a***	
100 - 138%**	¢17 775	¢26 570	Medicaid	Medicaid	
	\$17,775	\$36,570	2.07%	0%	
138 - 150%	\$19,320	\$39,750	3.10 - 4.14%	0%	
150 - 200%	\$25,760	\$53,000	4.14 - 6.52%	0 - 2%	
200 - 250%	\$32,200	\$66,250	6.52 - 8.33%	2 - 4%	
<b>250 - 300%</b> \$38,640 \$79,500		8.33 - 9.83%	4 - 6%		
300 - 400%	\$51,520	\$106,000	9.83%	6 - 8.5%	
> 400%	> \$51,520	> \$106,000	n/a	8.50%	

<sup>\*</sup> for Hawaii, increase FPL amounts by 15%; for Alaska, increase by 25%

<sup>\*\*</sup>Medicaid expansion technically cuts off at 133% FPL but in practice extends to 138% FPL

<sup>\*\*\*</sup>Orange = States which haven't expanded Medicaid under the ACA (the Medicaid Gap)

Full Price	Mon	17 day 18 17 18 18 18 18 18 18 18 18 18 18 18 18 18			Single 26 yr old - Benchmark Silver Plan (sample)									
	WOI	thly Premiu	m after Tax Cred	lits	Add'l	Savings	De dustible/							
Premium	Original ACA	% of Income	American Rescue Plan	% of Income	Monthly	Annually	Deductible/ Max Out of Pocket							
\$360	\$70	4.20%	\$3	0.18%	\$67	\$804	\$0 / \$1,250							
\$360	\$193	7.72%	\$83	3.32%	\$110	\$1,320	\$2,500 / \$6,500							
\$360	\$327	9.81%	\$209	6.27%	\$118	\$1,416	\$5,000 / \$8,700							
\$360	\$360	8.64%	\$341	8.18%	\$19	\$228	\$5,000 / \$8,700							
\$360	\$360	7.20%	\$360	7.20%	\$0	\$0	\$5,000 / \$8,700							
	\$360 \$360 \$360 \$360	Verification         Original ACA           \$360         \$70           \$360         \$193           \$360         \$327           \$360         \$360	Original ACA         % of Income           \$360         \$70         4.20%           \$360         \$193         7.72%           \$360         \$327         9.81%           \$360         \$360         8.64%	Original Sacretium         % of Income         American Rescue Plan           \$360         \$70         4.20%         \$3           \$360         \$193         7.72%         \$83           \$360         \$327         9.81%         \$209           \$360         \$360         \$360         \$341	Original ACA         % of Income         American Rescue Plan         % of Income           \$360         \$70         4.20%         \$3         0.18%           \$360         \$193         7.72%         \$83         3.32%           \$360         \$327         9.81%         \$209         6.27%           \$360         \$360         8.64%         \$341         8.18%	Original ACA         % of Income         American Rescue Plan Income         % of Income         Monthly           \$360         \$70         4.20%         \$3         0.18%         \$67           \$360         \$193         7.72%         \$83         3.32%         \$110           \$360         \$327         9.81%         \$209         6.27%         \$118           \$360         \$360         \$360         \$341         8.18%         \$19	Original Sac         % of Income         American Rescue Plan Income         % of Income         Monthly         Annually           \$360         \$70         4.20%         \$3         0.18%         \$67         \$804           \$360         \$193         7.72%         \$83         3.32%         \$110         \$1,320           \$360         \$327         9.81%         \$209         6.27%         \$118         \$1,416           \$360         \$360         \$360         8.64%         \$341         8.18%         \$19         \$228							

Single 50 yr old - Benchmark Silver Plan (sample)									
		Full Price	Mor	nthly Premiu	m after Tax Cred	dits	Add'l	Savings	Deductible/
2022 Income	FPL %	Premium	Original	% of	American	% of	Monthly	Annually	Deductible/ Max Out of Pocket
			ACA	Income	Rescue Plan	Income			
\$20,000	155%	\$630	\$70	4.20%	\$3	0.18%	\$67	\$804	\$0 / \$1,250
\$30,000	233%	\$630	\$193	7.72%	\$83	3.32%	\$110	\$1,320	\$2,500 / \$6,500
\$40,000	311%	\$630	\$327	9.81%	\$209	6.27%	\$118	\$1,416	\$5,000 / \$8,700
\$50,000	388%	\$630	\$410	9.84%	\$341	8.18%	\$69	\$828	\$5,000 / \$8,700
\$60,000	466%	\$630	\$630	12.60%	\$425	8.50%	\$205	\$2,460	\$5,000 / \$8,700
\$70,000	543%	\$630	\$630	10.80%	\$496	8.50%	\$134	\$1,608	\$5,000 / \$8,700
\$80,000	621%	\$630	\$630	9.45%	\$567	8.50%	\$63	\$760	\$5,000 / \$8,700
\$90,000	699%	\$630	\$630	8.40%	\$630	8.40%	\$0	\$0	\$5,000 / \$8,700

\$80,000 302% <b>\$1,350</b> \$655 9.83% <b>\$401</b> 6.02% <b>\$254 \$3,048</b> \$10,000 / \$17,40	40-yr old Couple w/2 kids - Benchmark Silver Plan (sample)										
\$40,000         151%         \$1,350         \$138         4.14%         \$150         \$150         \$1,350         \$260         \$20%         \$150         \$3.00%         \$110         \$1,320         \$5,000 / \$13,50           \$80,000         302%         \$1,350         \$655         9.83%         \$401         6.02%         \$254         \$3,048         \$10,000 / \$17,40				Full Price	Mor	thly Premiu	m after Tax Cred	lits	Add'l	Savings	Doductible/
\$40,000 151% \$1,350 \$138 4.14% \$1 0.03% \$137 \$1,644 \$250 / \$2,500 \$60,000 226% \$1,350 \$260 5.20% \$150 3.00% \$110 \$1,320 \$5,000 / \$13,50 \$80,000 302% \$1,350 \$655 9.83% \$401 6.02% \$254 \$3,048 \$10,000 / \$17,40	.022 Income FP	FPI %	FPL %	A STATE OF THE PARTY OF THE PAR	Original				Monthly	Annually	
\$80,000 302% <b>\$1,350</b> \$655 9.83% <b>\$401 6.02% \$254 \$3,048</b> \$10,000 / \$17,40	\$40,000 1/	151%	151%	\$1,350						\$1,644	\$250 / \$2,500
	\$60,000 27	226%	226%	\$1,350	\$260	5.20%	\$150	3.00%	\$110	\$1,320	\$5,000 / \$13,500
\$100,000 377% <b>\$1,350</b> \$819 9.83% <b>\$660 7.92% \$159 \$1,908</b> \$10,000 / \$17,40	\$80,000 30	302%	302%	\$1,350	\$655	9.83%	\$401	6.02%	\$254	\$3,048	\$10,000 / \$17,400
1 T. 5.5   5.6   5	\$100,000 37	377%	377%	\$1,350	\$819	9.83%	\$660	7.92%	\$159	\$1,908	\$10,000 / \$17,400
\$120,000 453% <mark>\$1,350</mark> \$1,350 13.50% <b>\$850 8.50% \$500 \$6,000</b> \$10,000 / \$17,40	\$120,000 4!	453%	453%	\$1,350	\$1,350	13.50%	\$850	8.50%	\$500	\$6,000	\$10,000 / \$17,400
\$140,000 528% <b>\$1,350</b> \$1,350 11.57% <b>\$992 8.50% \$358 \$4,296</b> \$10,000 / \$17,40	\$140,000 57	528%	528%	\$1,350	\$1,350	11.57%	\$992	8.50%	\$358	\$4,296	\$10,000 / \$17,400
\$160,000 604% <b>\$1,350</b> \$1,350 10.13% <b>\$1,133 8.50% \$217 \$2,604</b> \$10,000 / \$17,40	\$160,000 60	604%	604%	\$1,350	\$1,350	10.13%	\$1,133	8.50%	\$217	\$2,604	\$10,000 / \$17,400
\$180,000 679% <b>\$1,350</b> \$1,350 9.00% <b>\$1,275 8.50% \$75 \$900</b> \$10,000 / \$17,40	\$180,000 6	679%	679%	\$1,350	\$1,350	9.00%	\$1,275	8.50%	\$75	\$900	\$10,000 / \$17,400
\$200,000 755% <b>\$1,350</b> \$1,350 8.10% <b>\$1,350</b> 8.10% <b>\$0</b> \$10,000 / \$17,40	\$200,000 7!	755%	755%	\$1,350	\$1,350	8.10%	\$1,350	8.10%	\$0	\$0	\$10,000 / \$17,400

4		4							
60-yr old Couple - Benchmark Silver Plan (sample)									
		Full Price	Mor	nthly Premiu	ım after Tax Cred	lits	Add'l	Savings	Dodustible/
2022 Income	FPL %	Premium	Original		American	% of	Monthly	Annually	Deductible/ Max Out of Pocket
	/		ACA	Income	Rescue Plan	Income			
\$30,000	172%	\$1,920	\$130	5.20%	\$22	0.88%	\$108	\$1,296	\$5,000 / \$13,500
\$50,000	287%	\$1,920	\$393	9.43%	\$229	5.50%	\$164	\$1,968	\$10,000 / \$17,400
\$70,000	402%	\$1,920	\$1,920	32.91%	\$496	8.50%	\$1,424	\$17,088	\$10,000 / \$17,400
\$90,000	517%	\$1,920	\$1,920	25.60%	\$638	8.50%	\$1,283	\$15,390	\$10,000 / \$17,400
\$110,000	631%	\$1,920	\$1,920	20.95%	\$779	8.50%	\$1,141	\$13,692	\$10,000 / \$17,400
\$130,000	746%	\$1,920	\$1,920	17.72%	\$921	8.50%	\$999	\$11,988	\$10,000 / \$17,400
\$150,000	861%	\$1,920	\$1,920	15.36%	\$1,063	8.50%	\$857	\$10,284	\$10,000 / \$17,400
\$170,000	976%	\$1,920	\$1,920	13.55%	\$1,204	8.50%	\$716	\$8,592	\$10,000 / \$17,400
\$190,000	1091%	\$1,920	\$1,920	12.13%	\$1,346	8.50%	\$574	\$6,888	\$10,000 / \$17,400
\$210,000	1206%	\$1,920	\$1,920	10.97%	\$1,488	8.50%	\$432	\$5,184	\$10,000 / \$17,400
\$230,000	1320%	\$1,920	\$1,920	10.02%	\$1,629	8.50%	\$291	\$3,492	\$10,000 / \$17,400
\$250,000	1435%	\$1,920	\$1,920	9.22%	\$1,771	8.50%	\$149	\$1,788	\$10,000 / \$17,400
\$270,000	1550%	\$1,920	\$1,920	8.53%	\$1,912	8.50%	\$8	\$96	\$10,000 / \$17,400
\$290,000	1665%	\$1,920	\$1,920	7.94%	\$1,920	7.94%	\$0	\$0	\$10,000 / \$17,400
	.6		4-1	,					180

# If you're enrolled in an OFF-exchange plan, NOW'S THE TIME TO SWITCH to ON-exchange!



# Nationally, I estimate around ~2.3 million Americans are enrolled in OFF-exchange ACA plans; perhaps ~50% of them (>1.2M?) would save thousands/yr!



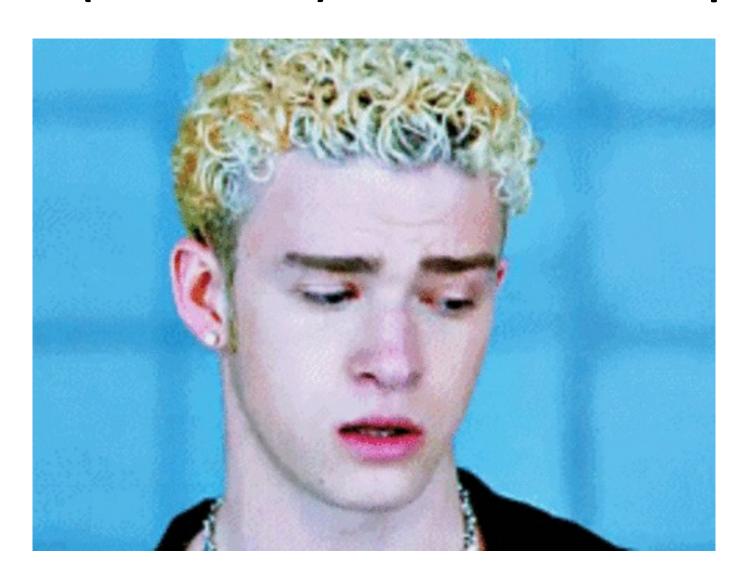


# TEN STATES OFFER **ADDITIONAL** SAVINGS **ON TOP OF** THE EXPANDED SUBSIDIES!

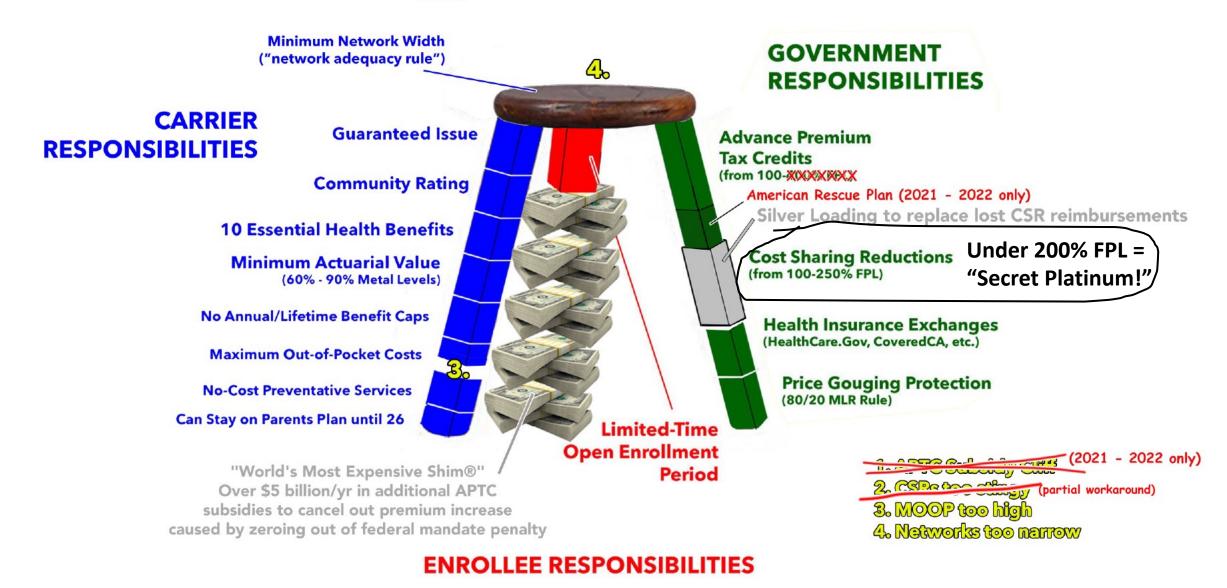


7.1						
State	Program Name	Who's Eligible	Details (some of these details, premiums & cost sharing are for 2022 only thanks to the American Rescue Plan)			
CALIFORNIA	n/a	All enrollees (subsidized or not)	Has their own supplemental state subsidies, rendered moot by ARP for 2022; for now, CoveredCA is quietly covering the \$1/month fee all enrollees have to pay in CA whether subsidized or not.			
COLORADO	Health Insurance Affordability Fund	Enrollees earning 150 - 200% FPL	Reduces out of pocket expenses (deductibles, co-pays, etc.) even further than the enhanced ARP subsidies (amounts vary by household size/income			
CONNECTICUT	Covered Connecticut	Enrollees earning 160 - 175% FPL w/at least 1 child under 19	\$0 premiums; \$0 deductible; \$0 co-pays for those who qualify			
MARYLAND	Young Adult Premium Subsidy Program	Enrollees w/at least one household member age 18 - 34	Additional premium savings beyond even the enhanced ARP subsidies for the young adult only; amount varies by income/age			
MASSACHUSETTS	ConnectorCare Household income below 300% FPL		No deductibles; premiums range from \$0 - \$130/month depending on income; co-pays range from \$0 to nominal amounts depending on income			
MINNESOTA	MinnesotaCare	Household income below 200% FPL	No premium for children under 21, Native Americans/Alaska Natives; military members for the first 12 months; <b>no premium for households earning under 160% FPL</b> ; sliding scale \$4 - \$28/month for incomes from 160 - 200% FPL			
NEW JERSEY	NJ Health Plan Savings Program	Enrollees earning up to 600% FPL	Additional premium savings beyond even the enhanced ARP subsidies (amount varies by household size/income)			
NEW YORK	Essential Plan	Household income below 200% FPL	\$0 premiums; \$0 deductible; includes dental & vision benefits w/no cost sharing; free preventative care			
VERMONT	Vermont Premium Household income below 300% FPL		Lowers your monthly premiums by 1.5% of your household income (to minimum of \$0).			
WASHINGTON	Premium Assistance Household income		\$0 monthly premiums. Yakima Neighborhood Health Services are helping anyone in the st apply for this program and get covered. Must enroll in a Cascade Care Silver health plan through Washington Healthplanfinder.			

# Millions of people earning < 200% FPL are eligible for a FREE (or low-cost) "Secret Platinum" plan!



## The ACA's Three-Legged Stool as it stands at the moment:



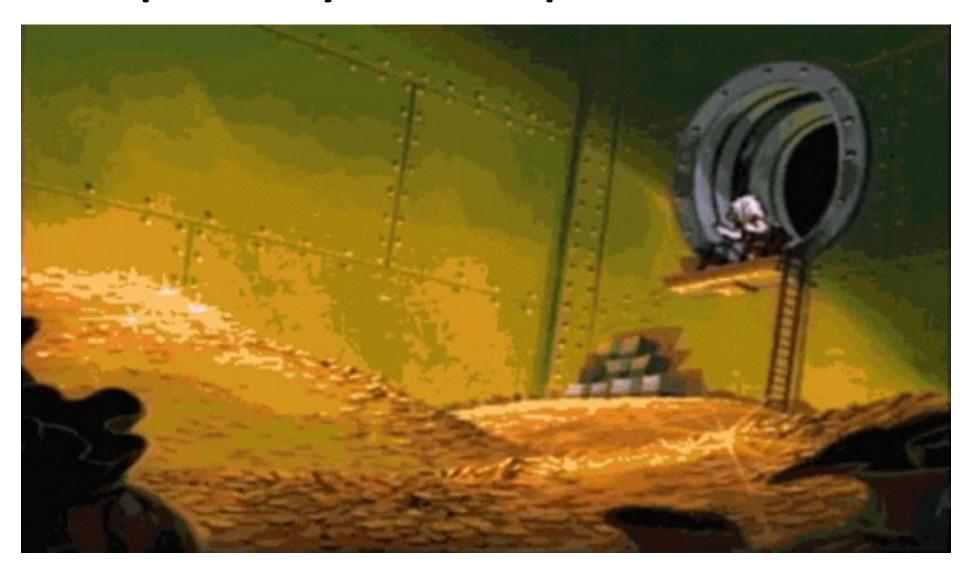
## **COST SHARING REDUCTIONS (CSR)**

- Normally, **Bronze** plans (60% AV) have the lowest premiums but the highest deductibles/co-pays (at full price), while **Platinum** plans (90% AV) have the highest premiums but the lowest deductibles/co-pays
- The ACA's subsidies are based on the "benchmark Silver plan (70% AV)", which is the 2<sup>nd</sup> lowest-priced Silver plan available on the exchange
- **CSR assistance** helps cut down on **deductibles**, **co-pays** and other out of pocket expenses.
- CSR is available to those earning 100-250% FPL, but only on Silver plans
- If you earn less than 200% FPL (~\$26,000/yr if single; ~\$53,000/yr for a family of four), the CSR help is strong enough to turn a Silver plan into a Platinum plan, as it will cover either 94% or 87% of the average enrollees expenses!

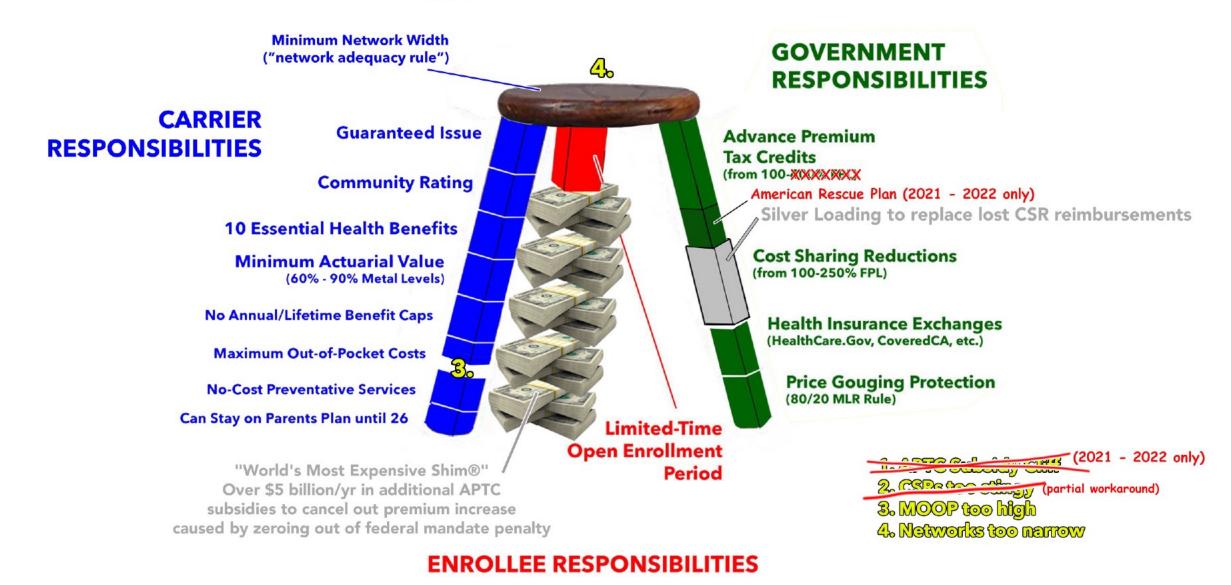




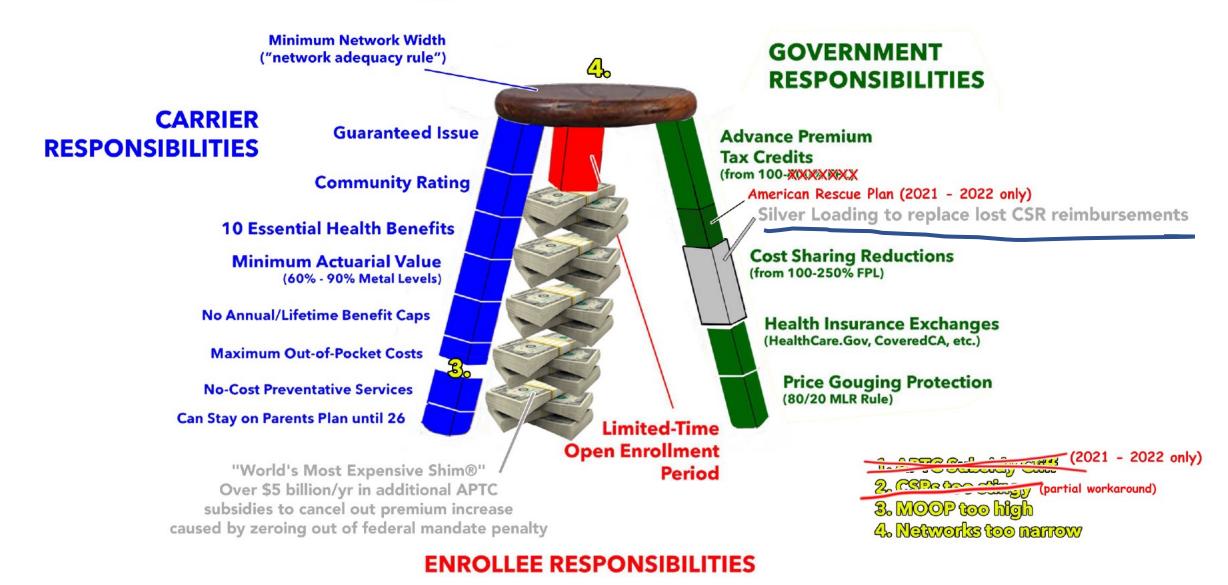
# For those > 200% FPL, thanks to "Silver Loading", GOLD plans may be less expensive than SILVER!



## The ACA's Three-Legged Stool as it stands at the moment:



## The ACA's Three-Legged Stool as it stands at the moment:



- In 2017, Donald Trump **tried** to "blow up" the ACA exchanges by cutting off CSR reimbursement payments to insurance companies
- He thought this would destroy the ACA marketplaces
- Instead, the carriers came up with a simple workaround to make sure they got paid: They simply raised premiums by the same amount that they otherwise would have received in CSR payments from the government.
- However, instead of raising premiums evenly across all plans, most carriers loaded the full "lost CSR amount" onto their Silver plans only.

- Again, ACA subsidies are based on the "benchmark Silver plan (70% AV)", which is the 2<sup>nd</sup> lowest-priced Silver plan available on the exchange
- CSR assistance is only available on Silver plans
- Premium Tax Credit subsidies, however, can be applied towards any metal level plan (Bronze, Silver, Gold or Platinum)
- This caused some pricing weirdness which many ACA enrollees can take advantage of (and yes, it's completely legal and authorized).

• Let's say premiums are:

• Bronze: \$300/mo

• Silver: \$500/mo

• Gold: \$700/mo

- Let's say you're eligible for \$300/mo in subsidies on a Silver plan. You can get Silver for \$200 but you can also get Bronze for FREE (but w/a huge deductible) or Gold for \$400.
- Now, if you're CSR eligible, it knocks your deductible way down if you get Silver, so that still makes a lot more sense to stick with Silver.

 What happens if the carrier "loads" all their lost CSR pay onto Silver plans only?

• Bronze: \$300/mo

• Silver: **\$700/mo** 

• Gold: \$700/mo

- Something weird just happened—Silver now costs as much as Gold! However, you're still eligible to get Silver for just \$200...which means your subsidies jumped to \$500.
- If you're CSR eligible, you should probably stick with Silver...but if you earn more than 200% FPL, you can get a Bronze plan for free or a Gold plan for just \$200 w/hardly any deductible!
- In some parts of the country, some people are actually eligible for zero-premium Gold plans with very low cost sharing...even though they'd have to pay hundreds of dollars for a Silver plan with a much higher deductible.

# Five States Still Have Their Own Individual Mandate Penalty!

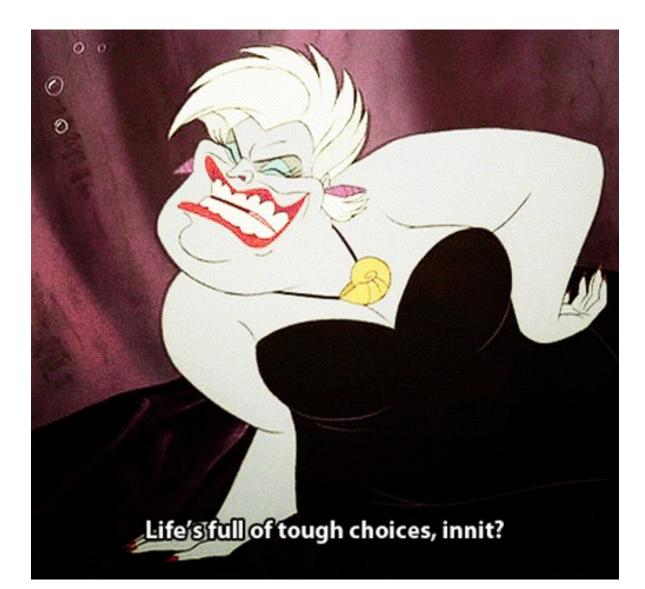


# Five States\* Still Have Their Own Individual Mandate Penalty!

\*(I know DC isn't a state yet)

Minimum Essential Coverage (if not exempt)			
State	Penalty		
<b>District of Columbia</b>	\$695/adult + \$348/child or		
New Jersey	2.5% of household income		
Rhode Island	whichever is higher		
California	\$800/adult + \$400/child		
Massachusetts	\$250 - \$1,150 per person depending on income leve		

# There's more ACA exchange policy options available than ever!



#### Major individual/family insurers entering new markets for 2022:

- Aetna CVS Health: Joining Arizona, Florida, Georgia, Missouri, Nevada, North Carolina, Virginia, and Texas.
- AmeriHealth Caritas: Joining North Carolina.
- Bright Healthcare: Joning California, Texas, Utah, Virginia, and Georgia.
- Capital Health Plan: Joining Florida.
- Centene/Ambetter/WellCare/Celtic/Sunshine State Health Plan: Joining Kentucky, New Jersey, Florida, Oklahoma, New Jersey, Nebraska, and North Carolina.
- Cigna: Joining Georgia, Mississippi, and Pennsylvania.
- ConnectiCare Insurance Company: Joining Connecticut.
- Friday Health Plans: Joining Oklahoma, Georgia, and North Carolina.
- Hometown Health Plan: Joining Nevada.
- Innovation Health Plan: Joining Virginia.
- Medica: Joining Arizona
- Moda: Joining Texas.
- Molina: Joining Idaho, Kentucky, and Illinois
- Oscar Health: Joining Arkansas, Illinois, and Nebraska.
- Presbyterian Health Plan: Joining New Mexico.
- UnitedHealthcare: Joining Alabama, Texas, Georgia, Florida, Illinois, Louisiana, and Michigan.
- US Health and Life: Joining Indiana, Kansas, and Michigan.
- Vantage Health Plan of Mississippi: Joining Mississippi.

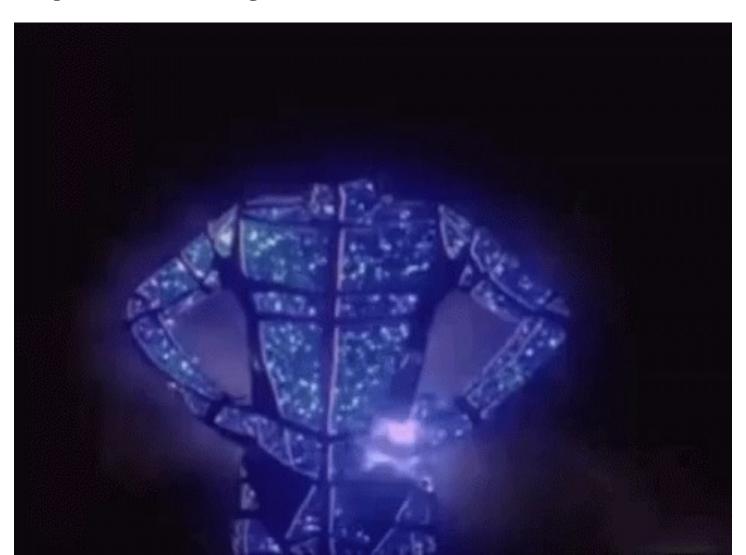
# The Navigator Program is BACK at full strength!



# Find free, local enrollment help via an authorized ACA Navigator, Assister, Broker or Agent:

State	Local Help Website	Phone	TTY
California	CoveredCA.com/resources	1-800-300-1506	
Colorado	ConnectForHealthCO.com/we-can-help	1-855-752-6749	1-855-346-3432
Connecticut	AccessHealthCT.com/get-help	1-855-805-4325	1-855-789-2428
District of Columbia	DCHealthLink.com/help	1-855-532-5465	711
Idaho	YourHealthIdaho.org/find-help/	1-855-944-3246	
Kentucky	kynect.ky.gov/benefits/s/auth-reps-assisters	1-855-459-6328	50
Maine	CoverME.gov/find-help-near-you	1-866-636-0355	711
Maryland	MarylandHealthConnection.gov/find-help/	1-855-642-8572	
Massachusetts	MAHealthConnector.org/help-center	1-877-623-6765	
Minnesota	MNsure.org/help	1-855-366-7873	50
Nevada	NevadaHealthLink.com/get-help/	1-800-547-2927	
New Jersey	NJ.gov/GetCoveredNJ/help/local/	1-833-677-1010	711
New Mexico	BeWellNM.com/we-can-help/find-help-near-you/	1-833-862-3935	711
New York	NYStateofHealth.NY.Gov, then click the "Live Help" link	1-855-355-5777	1-800-662-1220
Pennsylvania	Pennie.com/connect	1-844-844-8040	711
Rhode Island	HealthSourceRI.com/get-help-enrolling/	1-855-840-4774	
Vermont	HealthConnect.Vermont.Gov, then click the "Find Local Help" link	1-855-899-9600	1-888-834-7898
Washington	WAHealthPlanFinder.org, then click the "Help Center" link	1-855-923-4633	1-855-627-9604
All Other States	LocalHelp.Healthcare.Gov	1-800-318-2596	1-855-889-4325

# Whatever you do, DON'T let yourself be passively "auto-renewed!"



# Whatever you do, DON'T let yourself be passively "auto-renewed!"

- Current ACA exchange enrollees who **don't** actively log into their account at HealthCare.Gov or their state's ACA exchange and **actively** select a 2022 plan will be automatically re-enrolled in their current policy (or the plan closest to it if the current one has been discontinued).
- This may be the best choice for some people, but every year there are a lot of changes to what plans are available, pricing, provider networks, the subsidy formula etc., so you could be leaving money on the table...potentially thousands of dollars!
- Therefore, it's always a good idea to **shop around** to see if there's a better value this year!



#### CLOSING THE MEDICAID GAP

• 12 states **still** haven't expanded Medicaid to adults earning up to 138% FPL under the ACA (around 4 million Americans total). BBB would temporarily resolve this by letting that population enroll in **free** ACA plans with 99% Actuarial Value (virtually no out of pocket costs...call it a Diamond plan). Unfortunately it would only last for 4 years (thru the end of 2025).

#### EXTEND THE ENHANCED AMERICAN RESCUE PLAN SUBSIDIES

• Under the ARP, the massively improved/expanded ACA subsidies only last 2 years (2021 & 2022). BBB would exted them out by another 3, thru the end of 2025.

#### LOWERING THE EMPLOYER PLAN AFFORDABILITY THRESHOLD

This will make more people eligible for ACA subsidies

- EXTENDING THE ARP'S UNEMPLOYMENT BENEFIT BY A YEAR
  - Under the ARP, if you received UI benefits at any point during 2021 you were eligible for a \$0 premium "Secret Platinum" plan even if your actual income ended up being higher than the normal cut-off. BBB would extend this by a year.
- A BUNCH OF MISCELLANEOUS ACA COST ASSISTANCE
- PERMANENTLY EXTEND MEDICAID PROTECTIONS AGAINST SPOUSAL IMPOVERISHMENT
- PERMANENTLY EXTEND THE MONEY FOLLOWS THE PERSON HOME & COMMUNITY-BASED SERVICES PROGRAM

# • PERMANENTLY EXTEND MEDICAID/CHIP ELIGIBILITY FOR 12 MONTHS TO CHILDREN & POSTPARTUM MOTHERS

In most states, CHIP/Medicaid eligibility has to be verified each month; this
would make kids/postpartum mothers eligible for a full year after they go on
the program

#### PERMANENTLY FUNDING CHIP

 6-7 million low-income children are enrolled in the Children's Health Insurance Program at any given time; the funding has always been bumped out in 5-year stints & held hostage by the GOP a few times. This would make funding permanent.

#### ADD HEARING TESTS/HEARING AID COVERAGE TO MEDICARE

Dental & vision didn't make the cut but hearing aids will starting in 2023.

- HOSPICE & PALLIATIVE CARE FUNDING
- FUNDING TO UPGRADE/IMPROVE THE CDC, FDA ETC. FOR PANDEMIC PREPAREDNESS (!)
- A WHOLE BUNCH OF PRENATAL, PERINATAL, MATERNITY & POSTPARTUM HEALTH PROGRAM GRANTS
  - I think most of these are part of Rep. Lauren Underwood's "Momnibus Package"
- FUNDINGT FOR VARIOUS SAMHSA (Substance Abuse & Mental Health Services Administration) PROGRAMS
- FUNDING FOR THE NAT'L SUICIDE PREVENTION HOTLINE
- FUNDING FOR COMMUNITY VIOLENCE PREENTION

- FUNDING FOR THE RYAN WHITE HIV/AIDS PROGRAM
- FUDNING FOR THE WORLD TRADE CENTER HEALTH PROGRAM
- FUNDING FOR VARIOUS NATIVE HAWAIIAN HEALTH PROGRAMS
- FUNDING FOR VARIOUS PROGRAMS TO RESOLVE THE HEALTHCARE PROVIDER SHORTAGES
- CAPPING INSULIN CO-PAYS AT \$35/MONTH
- MEDICARE DRUG PRICING NEGOTIATION
  - It's limited to 20 drugs initially and wouldn't kick in until 2025, but it's a start...
- \$2,000/YR CAP ON MEDICARE PART D PRESCRIPTION DRUG COSTS

# **Charles Gaba**



# 2022 Open Enrollment: It's a #BFD!

ACASignups.net/support